

March 12, 2012

Re: Pyrosate® Kit Packaging Changes

Dear Valued Customer:

Associates of Cape Cod, Inc. (ACC) is pleased to announce new and improved packaging for our Pyrosate® products. These changes offer many advantages over our current packaging, including:

- Pyrosate® will now be available packaged in kits of 30 tests instead of 25
- Matched Sample (SPL) and Positive Product Control (PPC) vials will be packaged in separate clamshells
- Enhanced labels for easy identification of contents

When we transition to the new kit configuration, catalog numbers will change to the following:

- PSD250-10.....Pyrosate® 0.25 EU/mL, 10 test kit, *(Replaces Catalog# PSD10)*
- PSD1-10.....Pyrosate® 1.0 EU/mL , 10 test kit, *(Replaces Catalog# PSD101)*
- PSD250-30.....Pyrosate® 0.25 EU/mL, 30 test bulk kit, *(Replaces Catalog# PSD25)*
- PSD1-30.....Pyrosate® 1.0 EU/mL, 30 test bulk kit, *(Replaces Catalog# PSD251)*

These changes will occur early this summer, as we build inventory and begin shipments. Please note that to decrease packaging waste, the new packaging will not include the cardboard tube rack as with the previous format.

For additional information, please contact your local representative or email ACC at info@acciusa.com. You may also call our Customer Service department at (800) 525-8378. We appreciate your business, and will continue to provide you with leading products and services to meet your current and future needs.

Sincerely,



James P. Spitzer
Director of Marketing

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