

May 15, 2013

**NOTICE OF PRODUCT SUPPORT CHANGE: Pyros Kinetix<sup>®</sup> Incubating Tube Reader**

Dear Valued Customer:

You are receiving this notification as a customer of record for the Pyros Kinetix<sup>®</sup> (PK) Incubating Tube Reader for endotoxin testing. This instrument is approaching end of life and has been replaced by the **Pyros Kinetix<sup>®</sup> Flex** system. As a result, Associates of Cape Cod, Inc. (ACC) will be phasing out sales and support of PK Incubating Tube Reader according to the following schedule.

Effective January 1, 2014, the Pyros Kinetix<sup>®</sup> Incubating Tube Reader will no longer be offered for sale. Extended warranties for PK Incubating Tube Reader will be available to provide full coverage and support through the end of 2014. For customers without extended warranties, after the end of 2013 ACC will attempt to complete the requested repair or service, but cannot guarantee service or support for these instruments due to limited availability of replacement parts. Repairs will be made when possible on a case-by-case basis. Replacement or loaner equipment may be available.

We would like to draw your attention to features of the new **Pyros Kinetix<sup>®</sup> Flex** system, including:

- Two wavelength settings enable performance of both chromogenic and turbidimetric assays
- Maximum sensitivity: As high as 0.001 EU/mL, which maximizes product Maximum Valid Dilution (MVD). No other system is more sensitive
- Independently timed wells increase efficiency. Enables samples to be added to an existing run. Software provides quantitative results while assay continues to run
- Flexible testing: Variable sample/reagent volumes and ratios can be utilized for economy or to overcome interference
- Available in 3 configurations: 32, 64 or 96 wells

If you have any questions or would like to learn more about the **Pyros Kinetix<sup>®</sup> Flex** system, please contact your local representative or email ACC at: [custservice@acciusa.com](mailto:custservice@acciusa.com).

We appreciate your business, and will continue to provide you with leading endotoxin and glucan detection products and services to meet your current and future needs.

Sincerely,



James P. Spitzer  
Director of Marketing